

NIPPONKOA Insurance Co., Ltd. (URL <http://www.nipponkoa.co.jp>)

## Summary of Non-consolidated Accounts &lt;Unaudited&gt;

For FY2002 (April 1, 2002 through March 31, 2003)

Date of Approval by the Board of Directors: May 19, 2003

Date of Ordinary General Meeting of Shareholders: June 27, 2003

## 1. Performance for FY2002 (April 1, 2002 through March 31, 2003)

Note:

Figures of financial results for FY2001 are, in principle, the combined total of those of NIPPONKOA Insurance Co., Ltd. and Taiyo Fire & Marine Insurance Co., Ltd. Figures less than the designated unit are rounded down. Ratios are rounded off. This note is also applicable to the following charts.

## (1) Principal Indicators

	Net Premiums Written		Ordinary Profit		Net Income	
	(Millions of Yen)	(%)	(Millions of Yen)	(%)	(Millions of Yen)	(%)
FY2002	721,234	6.7	-36,721	-	-28,637	-
FY2001	676,065	-1.7	-29,656	-	-19,062	-

	Net Income Per Share	Net Income Per Share, fully diluted	Return on Equity	Loss Ratio	Expense Ratio
	(Yen)	(Yen)	(%)	(%)	(%)
FY2002	-33.99	-	-5.8	55.2	35.4
FY2001	NIPPONKOA -22.57 Taiyo 1.31	-	-3.3	59.9	37.4

Notes: 1. Number of shares outstanding (average):

FY2002: 842,560,577 shares, FY2001: NIPPONKOA 845,394,974 shares, Taiyo 14,699,259 shares

2. Change in accounting methods: None.

3. Percentages for Net Premiums Written, Ordinary Profit and Net Income are the rate of increase/decrease from the previous period.

\*Loss ratio = (Net losses paid + Loss adjustment expenses)/Net premiums written X 100

\*Expense ratio

= (Commissions and brokerage expenses + Operating and administrative expenses on underwriting) / Net premiums written X 100

## (2) Dividend Per Share

	Annual Dividend Per Share			Total Annual Dividend	Payout Ratio	% of Dividend to Shareholders' Equity
	(Yen)	Interim (Yen)	Year-End (Yen)			
FY2002	7.00	-	7.00	5,834	-	1.3
FY2001	NIPPONKOA 7.00 Taiyo 3.00	-	NIPPONKOA 7.00 Taiyo 3.00	5,911	-	1.1

Note: Money delivered due to merger for Taiyo is regarded as Annual Dividend Per Share of Taiyo for FY2001

## (3) Financial Position

	Total Assets	Shareholders' Equity	Equity Ratio	Shareholders' Equity Per Share
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)
FY2002	3,082,778	440,121	14.3	528.04
FY2001	3,218,164	539,790	16.8	NIPPONKOA 637.96 Taiyo 346.26

Notes: 1. Number of shares outstanding (end of period):

FY2002: 833,496,028 shares, FY2001: NIPPONKOA 838,147,384 shares, Taiyo 14,699,259 shares

2. Number of treasury stock (end of period):

FY2002: 10,247,090 shares, FY2001: NIPPONKOA 9,734 shares, Taiyo 741 shares

## 2. Performance Projection for FY2003 (April 1, 2003 through March 31, 2004)

	Net Premiums Written	Ordinary Profit	Net Income	Annual Dividend Per Share		
				Interim	Year-End	
	(Millions of Yen)	(Millions of Yen)	(Millions of Yen)	(Yen)	(Yen)	(Yen)
Interim	381,000	10,000	4,000	-	-	-
Annual	747,000	15,000	10,000	-	7.00	7.00

(Reference) Projected Net Income Per Share (Annual) : 12.00 yen

Cautionary Statement

Estimates, projections, targets and other statements contained in this material that are not historical facts are forward-looking statements about the future performance and plans of NIPPONKOA Insurance Co., Ltd. (the "Company"). Such forward-looking statements are based on the Company's assumptions and beliefs in light of the information currently available to it. Therefore, those statements do not guarantee future performance, but involve risks and uncertainties. The Company cautions you that a number of important factors could cause actual results to differ materially from those contained in the forward-looking statements. Such factors include, but are not limited to, (1) general economic conditions in the Company's market, mainly Japan, (2) business conditions in the insurance industry, especially, increased competition, (3) fluctuation of exchange rates, and (4) the regulatory environment.

## Appendix 1. Direct Premiums Written by Line

(Millions of Yen)

Term Line	FY2001			FY2002		
	Amount	% Increase	Proportion	Amount	% Increase	Proportion
		%	%		%	%
Fire & allied lines	129,915	-1.1	17.5	129,360	-0.4	17.0
Marine	18,254	-5.8	2.5	16,783	-8.1	2.2
Personal accident	63,864	-5.5	8.6	68,102	6.6	8.9
Voluntary automobile	352,844	-1.1	47.5	349,730	-0.9	46.0
CALI	96,544	-1.6	13.0	116,231	20.4	15.3
Others	81,218	-1.4	10.9	80,828	-0.5	10.6
Total	742,642	-1.7	100.0	761,036	2.5	100.0

Note: Figures above do not include deposit premiums from policyholders of savings-type insurance.

## Appendix 2. Net Premiums Written by Line

(Millions of Yen)

Term Line	FY2001			FY2002		
	Amount	% Increase	Proportion	Amount	% Increase	Proportion
		%	%		%	%
Fire & allied lines	111,869	-1.0	16.5	113,823	1.7	15.8
Marine	15,624	-7.7	2.3	15,802	1.1	2.2
Personal accident	63,808	-5.3	9.4	67,044	5.1	9.3
Voluntary automobile	353,531	-1.1	52.4	350,608	-0.8	48.6
CALI	55,309	-1.5	8.2	97,745	76.7	13.5
Others	75,921	-1.3	11.2	76,209	0.4	10.6
Total	676,065	-1.7	100.0	721,234	6.7	100.0

## Appendix 3. Net Losses Paid by Line

(Millions of Yen)

Term Line	FY2001			FY2002			
	Amount	% Change	Loss Ratio	Amount	% Change	Loss Ratio	Change
		%	%		%	%	%
Fire & allied lines	39,936	-14.0	38.1	38,370	-3.9	36.3	-1.8
Marine	8,035	0.9	53.3	6,915	-13.9	45.4	-7.9
Personal accident	26,401	-12.7	45.6	26,871	1.8	44.6	-1.0
Voluntary automobile	209,761	-4.7	64.1	202,249	-3.6	62.6	-1.5
CALI	36,894	-2.5	78.5	38,444	4.2	45.7	-32.8
Others	51,290	4.4	72.7	51,272	-0.0	72.6	-0.1
Total	372,320	-5.0	59.9	364,124	-2.2	55.2	-4.7

Note: Loss ratio = (Net losses paid + Loss adjustment expenses)/Net premiums written x 100

Non-consolidated Balance Sheet (Summary)

(Unaudited)

(Millions of Yen)

Item	Term	FY2001 (as of March 31, 2002)		FY2002 (as of March 31, 2003)		Change
		Amount	Proportion	Amount	Proportion	
	(Assets)		%		%	
Cash and deposits		167,453	5.20	193,082	6.26	25,628
Cash		609		243		
Deposits		166,843		192,838		
Monetary receivables bought		43,425	1.35	40,620	1.32	-2,804
Money trusts		47,150	1.47	60,650	1.97	13,500
Investments in securities		2,036,718	63.29	1,949,878	63.26	-86,840
National government bonds		54,339		84,428		
Local government bonds		117,042		115,946		
Corporate bonds		586,875		534,445		
Stocks		887,067		719,372		
Foreign securities		379,246		483,673		
Other securities		12,146		12,010		
Loans		535,564	16.64	439,123	14.24	-96,440
Policy loans		14,456		12,079		
General loans		521,107		427,043		
Property and equipment		172,701	5.37	163,356	5.30	-9,344
Land		79,587		77,699		
Buildings		81,378		75,166		
Equipment		11,735		10,377		
Construction in progress		0		112		
Other assets		172,267	5.35	177,024	5.74	4,757
Premiums receivable		1,649		1,345		
Home agents' balances receivable		42,811		32,125		
Foreign agents' balances receivable		4,517		4,545		
Co-insurance balances receivable		2,731		2,582		
Reinsurance balances receivable		40,328		38,720		
Foreign reinsurance balances receivable		6,619		6,974		
Accounts receivable		6,108		18,742		
Accrued income		7,712		7,702		
Deposit money		12,089		11,202		
Deposit money for earthquake insurance		29,036		30,801		
Suspense payments		15,593		18,684		
Margin money for futures trading		-		777		
Derivative financial instruments		544		1,900		
Deferred loss on hedge accounting		952		-		
Other assets		1,570		918		
Deferred tax assets		30,681	0.95	76,854	2.49	46,172
Customers' liability for acceptances and guarantees		37,500	1.17	-	-	-37,500
Reserve for bad debts		-25,298	-0.79	-17,213	-0.56	8,085
Reserve for possible losses on investments		-	-	-600	-0.02	-600
<b>Total assets</b>		<b>3,218,164</b>	<b>100.00</b>	<b>3,082,778</b>	<b>100.00</b>	<b>-135,386</b>

(NIPPONKOA Insurance Co., Ltd., non-consolidated)

(Unaudited)  
(Millions of Yen)

Term Item	FY2001 (as of March 31, 2002)		FY2002 (as of March 31, 2003)		Change
	Amount	Proportion	Amount	Proportion	
(Liabilities)		%		%	
Underwriting fund	2,508,081	77.94	2,510,386	81.44	2,304
Reserve for outstanding claims	196,802		206,629		
Underwriting reserves	2,311,279		2,303,757		
Other liabilities	82,866	2.57	81,717	2.65	-1,148
Co-insurance balances payable	1,517		1,504		
Reinsurance balances payable	26,347		29,824		
Foreign reinsurance balances payable	6,316		6,965		
Loans payable	6,808		2,573		
Accrued taxes	6,288		1,846		
Deposits payable	3,674		3,377		
Deferred income	2,942		2,645		
Accounts payable	20,352		23,506		
Suspense receipts	7,075		7,169		
Derivative financial instruments	1,542		2,113		
Deffered gain on hedge accounting	-		188		
Other liabilities	0		0		
Reserve for retirement benefits	40,313	1.25	41,455	1.34	1,142
Reserve for bonuses	6,959	0.22	6,479	0.21	-480
Reserve for price fluctuations	2,653	0.08	2,617	0.08	-35
Acceptances and guarantees	37,500	1.17	-	-	-37,500
Total liabilities	2,678,374	83.23	2,642,656	85.72	-35,717
(Shareholders' Equity)					
Share capital	96,652	3.00	91,249	2.96	-5,403
Capital surplus	43,346	1.35	46,702	1.51	3,355
Capital reserve	43,346		46,702		
Retained earnings	183,775	5.71	149,271	4.84	-34,504
Revenue reserve	28,047		29,247		
Voluntary reserve	167,397		139,870		
( Reserve for dividend )	( 41,420 )		( 41,420 )		
( Retirement fund )	( 1,490 )		( 1,460 )		
( Reserve for extraordinary losses )	( 54,000 )		( 54,000 )		
( Reserve for losses from foreign investments )	( 5 )		( 5 )		
( Reserve for special depreciation )	( 167 )		( 140 )		
( Reserve for advanced depreciation )	( 382 )		( 882 )		
( General reserve )	( 69,932 )		( 41,962 )		
Unappropriated retained earnings /Unappropriated retained losses	-11,668		-19,846		
( Net income/Net loss )	( -19,062 )		( -28,637 )		
Net unrealized gain on available-for-sale securities	216,020	6.71	157,357	5.11	-58,663
Treasury stock	-5	-0.00	-4,458	-0.14	-4,453
Total shareholders' equity	539,790	16.77	440,121	14.28	-99,669
Total liabilities and shareholders' equity	3,218,164	100.00	3,082,778	100.00	-135,386

Non-consolidated Income Statement (Summary)

(Unaudited)

(Millions of Yen)

Item	Term	FY2001	FY2002	Change
		( From April 1, 2001 To March 31, 2002 )	( From April 1, 2002 To March 31, 2003 )	
		Amount	Amount	
Section of Ordinary Income and Loss	Ordinary income	1,074,745	1,027,966	-46,779
	Underwriting income	1,028,665	992,622	-36,042
	Net premiums written	676,065	721,234	45,169
	Deposit premiums from policyholders	188,584	230,886	42,302
	Investment income on deposit premiums	37,640	32,963	-4,676
	Reversal of underwriting reserves	125,954	7,521	-118,432
	Gain from foreign exchange	409	-	-409
	Other underwriting income	12	16	4
	Investment income	44,132	34,016	-10,116
	Interest and dividends	56,432	49,523	-6,908
	Investment income from money trusts	1,327	1,594	266
	Gain on sale of securities	22,630	14,080	-8,550
	Redemption profit from securities	1,097	962	-135
	Gain from foreign exchange	105	-	-105
	Other investment income	178	818	639
	Transfer of investment income on deposit premiums	-37,640	-32,963	4,676
	Other ordinary income	1,947	1,327	-620
	Ordinary expenses	1,104,401	1,064,687	-39,714
	Underwriting expenses	883,876	855,648	-28,228
	Net losses paid	372,320	364,124	-8,195
	Loss adjustment expenses	32,891	33,799	908
	Commissions and brokerage expenses	123,912	127,706	3,793
	Maturity refunds to policyholders	347,400	319,402	-27,998
	Dividends to policyholders	286	54	-231
	Provision of reserve for outstanding claims	6,813	9,826	3,013
	Loss from foreign exchange	-	510	510
	Other underwriting expenses	252	224	-28
	Investment expenses	80,761	70,540	-10,220
	Investment loss from money trusts	1,038	5,098	4,060
	Loss on sale of securities	4,680	16,984	12,304
	Revaluation loss on securities	74,117	45,421	-28,696
	Redemption loss from securities	369	78	-291
Expenses for derivative financial instruments	546	1,799	1,253	
Loss from foreign exchange	-	258	258	
Provision of reserve for possible losses on investments	-	600	600	
Other investment expenses	9	299	290	
Operating and administrative expenses	136,907	135,221	-1,686	
Other ordinary expenses	2,855	3,276	420	
Interest paid	203	72	-130	
Bad debts loss	51	30	-21	
Others	2,600	3,173	572	
Ordinary profit/ Ordinary loss	-29,656	-36,721	-7,064	
Section of Special Income and Loss	Special income	13,179	3,940	-9,238
	Income from sale of property and equipment	2,195	2,348	152
	Reversal of reserve for price fluctuations	9,688	35	-9,652
	Other special income	1,295	1,556	261
	Special loss	14,495	7,230	-7,264
	Loss from sale of property and equipment	1,815	1,583	-232
	Loss from revaluation of real estate	368	1,328	959
Other special loss	12,310	4,319	-7,991	
Income before income tax/ Loss before income tax	-30,972	-40,011	-9,038	
Income taxes	5,143	464	-4,679	
Tax adjustment	-17,053	-11,838	5,214	
Net income/ Net loss	-19,062	-28,637	-9,574	
Retained earnings brought forward from the previous term	7,362	8,103	741	
Unappropriated profit inherited due to merger	4,487	686	-3,800	
Treasury stock cancelation by appropriating retained earnings	4,411	-	-4,411	
Money delivered due to merger	44	-	-44	
Unappropriated retained earnings/ Unappropriated retained loss	-11,668	-19,846	-8,177	